

PRESS KIT



France, July 2023



Fact sheet

We think globally and act locally. Our decisions are based on 30-plus years of sound property experience and profound knowledge of the markets we operate in.

Who are we?

Goodman is an integrated commercial and industrial property group that owns, develops and manages real estate, including warehouses, large scale logistics facilities, business spaces and data centres globally.

Goodman also offers a range of investment property funds, giving investors access to our specialist fund management services and commercial and industrial property assets.

Goodman's success is founded on the quality and integrity of our people and the long-term relationships we build with our stakeholders (customers, architects, general contractors, local authorities, government services...) plus an unrivalled knowledge of the industrial property markets in which we operate.

Investment management in Continental Europe

Goodman offers two distinct investment management platforms in Continental Europe that invest in high-quality logistics properties.

- + Goodman European Partnership (GEP) with a €3.7 billion portfolio of 80 logistics assets across six countries.
- + KWASA Goodman Germany (KGG) with a €995 million portfolio of 12 logistics assets in Germany.

Sustainability vision

At Goodman, we are committed to reducing, by 2030, our absolute (scope 1 and 2) emissions by 70 percent and our relative (scope 3) emissions by 55 percent from a 2019 base year. This means we're the first major logistics real estate developer to establish a science-based externally-validated climate strategy that will bring our emissions within a 1.5°C trajectory.

Read more about [GreenSpace+](#) →



€49.8BN

total assets under management

435

properties under management

23.9M SQM

business space under management

1,700+

customers globally

Global figures as at 31/03/2023

Goodman in France

Goodman began operating in France in 2005. Since then, the company has developed 41 logistics facilities, equalling roughly 1.6 million sqm, for major industry players. We own, develop and manage high-quality logistics platforms, business parks and data centres in strategic locations, primarily in major French metropolises and in the Paris region.



Strategy

We answer to the specific needs of our customers by developing state-of-the-art and perfectly integrated real estate solutions that have a positive impact on local community from a social, environmental and economical perspective. We commit to long-term investments by focusing on high-quality property management and maintenance, close to large urban populations and critical infrastructures, such as major arterial roads, ports, airports and distribution hubs.

This has allowed Goodman to develop strong relationships and to work on recurring projects with many customers in e-commerce, logistics and retail, including Amazon, Cdiscount, Carrefour, Leclerc, DB Schenker and Kuehne + Nagel. From concept to delivery, we have an in-house capability to deliver on all aspects of the development process. This strategy ensures “ownership” by the Goodman team to deliver on time and to specification.

Expertise

Our expertise as a real estate partner for large supermarket chains and retailers has allowed us to develop and manage nearly 327,000 sqm for Carrefour. In the e-commerce sector, Amazon has repeatedly chosen Goodman as its real estate partner across Europe. In France, Goodman has delivered eight major projects totalling nearly 384,000 sqm for the company since 2007. For Cdiscount, France’s leading e-merchant, Goodman has developed approximately 237,000 sqm over the last twelve years.

Operations

The French team consists of approximately 25 experts dedicated to managing operations from our office in Paris. Their work is supported by Goodman’s CE team at its European headquarters in Brussels.

Management



Philippe Arfi

Country Director
at Goodman France

“My ambition is twofold. I want to grow the company and explore new ways of applying our expertise in the sector, while maintaining and even increasing our focus on long term customer satisfaction. This unique approach will be our foundation as we build the company’s future.”

As Country Director for France, Philippe has been instrumental in the growth of Goodman’s portfolio in France, leading the company’s commercial, technical and finance teams.

Philippe joined Goodman in April 2008 as a Business Development Manager. Two years later he was promoted to Head of Business Development, before taking on his current role as Country Director for France in 2013. In this position, Philippe has been responsible for developing and repositioning Goodman’s portfolio in France, with a qualitative approach to its management.



Benoît Chappey

Responsible for Business Development
at Goodman France

“It is an exciting challenge to be constantly developing Goodman in France by placing customers at the heart of our business, always looking for new and creative ways to meet their requirements.”

Benoît Chappey has led the company’s commercial team since June 2014, identifying opportunities for Goodman in terms of both land and customers. He is also responsible for acquisitions relating to existing logistics platforms.

Benoît is responsible for customer satisfaction during all key stages of the development process and has contributed to Goodman’s leading position in the logistics real estate market.



Aurélien Noël

Responsible for Asset Management
at Goodman France

“Goodman’s long-term approach is highly-motivating. It allows us to build strong relationships with our customers and to maintain and improve the quality of our assets.”

Aurélien Noël is responsible for managing Goodman’s portfolio in France, which consists of 636,000 sqm of industrial real estate.

Aurélien joined Goodman as Head of Portfolio Management for France in June 2016, after 12 years of real estate experience, including asset management and acquisitions. Aurélien and his property services team ensure customer satisfaction and take care of customer needs on an operational and strategic level.

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Goodman Group is an integrated property group with operations throughout Australia, New Zealand, Asia, Europe, the United Kingdom, and the Americas. Goodman Group, comprised of the stapled entities Goodman Limited, Goodman Industrial Trust and Goodman Logistics (HK) Limited, is the largest industrial property group listed on the Australian Securities Exchange (ASX: GMG) and one of the largest listed specialist investment managers of industrial property and business space globally.

Goodman's specialist global industrial property expertise, integrated own+develop+manage customer service offering and significant investment management platform, delivers essential infrastructure for the digital economy. Goodman helps create sustainable and innovative property solutions that meet the individual requirements of its customers, while seeking to deliver long-term returns for investors. For more information visit: www.goodman.com/fr

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